



Dear Friends,

Oct. 20, 2017

As Sailing Heals comes to the close of our sixth season, we are pleased to update you on our progress.

Our supporters have enabled us to host 3100 patients, caregivers, & Boston Marathon bombing survivors (VIPs) *for a spirit-lifting day at sea* since 2011. We have grown to serve our guests in 24 ports, and have 240 registered host captains across 9 states. In 2017, Sailing Heals hosted **589** people for a day of sailing and complimentary seaside lunch on a budget of only \$182,000.

Earlier this year, our Founding Sponsor made a strategic decision to withdraw their sponsorship due to restructuring. Although this put us \$20,000 behind what we had previously counted on, we're very pleased that we were able to continue to offer our complimentary program without turning away patient guests or participating yacht clubs.

However, we need to raise \$47,000 in this 4th Quarter if we are to complete 2017 successfully. Eighty percent of our budget comes from private donations and foundations. It is because of the generosity of our donors that Sailing Heals can create a day of joy and memories that will last a lifetime for our guests, many of whom are going through major challenges. **With your help, we can continue to bring joy and peace to people who can really use a healing break!**

Below is one of dozens of VIP testimonials we received this season. More videos and testimonials are on our website:

"Our hosts were extremely gracious. A once in a lifetime memory to cherish. Thank you for this gift!"

– Ed and Lark B., San Diego

In order to help us help others, please make a **year-end donation**. You can make a monthly donation to our **Kate's Club Sustaining Donor Program**, make a gift in honor/memory of someone through **Sailing Hearts**, help **sponsor a lunch** or give a more substantial gift as part of our **Fleet 5,000 Club**. Information can be found at the "Get Involved" section of our website (www.sailingheals.org) or by calling 978-914-6609.

In a world of uncertainty, we are proud to be able to make a positive impact on the lives of people in need of a therapeutic break, and we do it on a shoe-string budget. We can only continue thanks to our host captains, our sponsors like Eisai, Inc., volunteers and donors. We appreciate your generous support as we plan for another great season.

Lori Wirth, MD, Board President

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